



February 19, 2010

Senator Richard Durbin  
309 Hart Senate Building  
Washington DC, 20510

Dear Senator Durbin,

I am writing in response to your letter of January 29, 2010 to Research In Motion Limited Co-CEO, Mike Lazaridis. Thank you for the opportunity to provide information about our company and our business in China.

As you know, RIM is the designer and manufacturer of the BlackBerry mobile communications platform. The BlackBerry solution incorporates smartphones, software and wireless services and is available from more than 500 wireless operators and other distribution partners in more than 175 countries.

BlackBerry provides mobile professionals and consumers with convenient and robust access to email, messaging, and voice services as well as a wide range of mobile applications. RIM's BlackBerry Enterprise Service (BES), widely deployed by corporations and government organizations, was specifically designed to protect sensitive information in its most vulnerable state: while moving over the public airways between a corporate or government data center and a smartphone. The BlackBerry Internet Service provides consumers with a level of assurance commensurate with their requirements as citizens in an electronic world.

The security model of the BES solution has been certified by major government and private organizations including the United States National Institute of Standards and Technology, the Fraunhofer Institute for Secure Information Technology in Germany, and the Communications Electronic Security Group in the United Kingdom. BES is certified to the U.S. Federal Information Processing Standard 140-2 (FIPS 140-2) and it has also achieved Common Criteria EAL Level 4+ certification. Additional details may be found at: [www.blackberry.com/security](http://www.blackberry.com/security).

Since 2006, RIM has provided the BlackBerry Enterprise Solution to business customers in China with operator wireless service provided by China Mobile. The solution marketed in China is identical to that available in every country we serve.

In addition, the BlackBerry solution for business will be available soon through China's second-largest wireless operator in terms of revenue, China Telecom. Later this year, RIM plans to launch the consumer-oriented BlackBerry Internet Service with our China operators.

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RIM's engagement in China also includes sponsorship of graduate research at five universities and work with the local developer community to bring more localized content and applications to the BlackBerry platform for Chinese customers. In 2007, RIM received the "Contributor of Chinese Enterprises' Information Award" in recognition of efforts in developing enhanced communication and information technology in China.

RIM has built a global business by remaining steadfast to the principle that sensitive information sent over public airways must be free from unlawful hacking, interception and other malfeasance. We also believe that the systems that deliver such information must be free from viruses and other malware.

Thank you again for the opportunity to comment. I would also welcome the opportunity to meet with you or your staff to provide further information about security on the BlackBerry platform. Please feel free to contact me if I can be of further assistance.

Sincerely,



Robert E. Crow, Vice President  
Industry, Government & University Relations  
Research In Motion Limited